



## AWARD SHEET SUPPLEMENT- BID NO. RTQ-00109

### Concession Services and Related Activities, Pre-Qual.

This Request to Qualify (RTQ) establishes a pool of pre-qualified Bidders capable of providing concession and related activities to Miami-Dade Parks, Recreation and Open Spaces Department (PROS). Entry into the pre-qualification pool is not a contract between Miami-Dade County and any member of the pool, but rather is an acknowledgement that the pool member satisfies the pre-qualification criteria set forth below for membership in the pool. Pre-qualified Bidders will be invited to participate in future spot market competitions. The pool shall remain open for the term of the pool, enabling Bidders to qualify at any time after the initial RTQ opening date.

#### A. Spot Market Quotation Requests Procedures:

The County will solicit spot market quotations from pre-qualified Bidders, on an as needed basis. All requests for quotation will be sent to the pre-qualified Bidders via email. Pre-qualified bidders must submit their quotation in writing; no verbal responses will be accepted.

Each spot market quotation request will include the following, as applicable:

1. Anticipated method of award (highest revenue to the County). Alternate methods of award will be stipulated on the spot market quotation request.
2. Facility, address, and dimensions
3. Type of recreational activity or concession operation
4. Date recreational activity or concession operation starts (it is anticipated that the PROS will notify the awarded Bidder, of required function, 14 days prior to commencement)
5. Quotation submittal due date
6. Additional requirements or special instruction (permits, insurance, business tax receipts, licenses, etc.)
7. Issuing department's contact person's name, telephone number and email address
8. Detailed specifications pertaining to individual solicitation/ event
9. Pricing information offered by the Bidder to customers or participants and revenue to the County
10. Term of spot market purchase (length of time services/ concessions are required)
11. Date, time and location of site visit, if required

#### B. Award of Spot Market Quotation Requests:

Award of spot market quotation requests shall be made in compliance with standard procurement practices as stipulated in Section 2-8.1 of the Miami-Dade County Code for Contracts and Purchases Generally. Acceptance and award spot market quotation, by the County, shall constitute a contract. Award of spot market purchase will be made to the pre-qualified Bidder offering the highest revenue to the County for the concession operation and related services, or as specified in the spot market quotation solicitation.

The following is a required criteria for both the award process and routine evaluations:

1. Ability to fulfill scope and desired outcomes
2. Investment in services/activities and/or facilities
3. Purpose and structure of organization
4. Performance history of organization (if applicable)
5. Financial stability of organization
6. Appropriateness of fee schedules
7. Ability to meet insurance requirements

#### C. Insurance Requirements:

Refer to Section 2.4 of the solicitation for insurance coverage requirements. PROS is responsible for requesting insurance requirements from selected Bidders; and submitting documents to Risk

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Management for review and approval. No event shall commence without written approval of the insurance from Risk Management.

**D. Pre-Qualified Bidders:**

Prequalified Bidders will be contacted based on the recreational activity, concession operation, or related activity offered in their solicitation.

<b>Bidder</b>	<b>Contact Information</b>	<b>Recreational Activity</b>	<b>Authorized Staff Performing Srvcs.</b>
Adler Tennis Corp.	Paul Adler <a href="mailto:Eaglei828@aol.com">Eaglei828@aol.com</a> Ph. 305-271-0732	1. Tennis Instruction (Adult Children) 2. After school programs 3. Camps (Summer, Winter, Spring) 4. USTA Sanctioned Tournaments 5. USTA Leagues 6. Social Events 7. Sales of Beverages and snacks 8. Sales of Equipment and Accessories 9. Equipment Repair	1. D McQueen 2. C. Correa 3. K. Svanstom 4. C. Martins 5. M. Sorovic 6. D. Petrine 7. L. Levinson 8. P. Adler
Barbosa Tennis, Inc.	JD Barbosa <a href="mailto:jd@barbosatennis.com">jd@barbosatennis.com</a> Ph. 305-926-0147	1. Tennis Facility Management	1. J. Barbosa
Tennis Advantage of Miami, Inc.	Niurka Sodupe <a href="mailto:Tennisadvantageofmiami@aol.com">Tennisadvantageofmiami@aol.com</a> Ph. 305-812-5450	1. Tennis Instructors (children and adults). 2 Day-time and night time league play for adults. 3. After school clinics Monday to Saturday(ages 4-18). 4. League play for children such as USTA Junior Team Tennis, USTA Play Days and Kids Clubs. 5. Spring, Summer and Winter camp (ages 4-18). 6. Host tennis events to continue health awareness. 7. Pro-Shop concession services to include tennis equipment, snacks and beverages.	1. N. Sodupe 2. A. Morales 3. I. Svanstom
Andres Barbosa, Inc.	Andres Barbosa <a href="mailto:barbosaandres@mac.com">barbosaandres@mac.com</a> Ph. 305-984-7365	1. After school tennis for high-performance 2. After school tennis for recreational play 3. Morning tennis for adults 4. Morning tennis for home schooled children 5. College scholarship placement program 6. League play for adults 7. Tournaments for children	1. A. Barbosa 2. B. Barbosa



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The Jane Foreman Tennis Academy	Jane Foreman <a href="mailto:jane@janeforemantennis.com">jane@janeforemantennis.com</a> Ph. 305-235-9200	1. Junior Tennis Programs 2. Adult Tennis Programs 3. Tennis Facility Management 4. Park management 5. Tennis Services 6. Summer Camps 7. After school programs 8. Tennis and Sports League 9. Sports tournaments and events	1. J. Foreman 2. S. Spasic 3. F. Sol 4. B. Brock 5. R. Remis 6. H. Taksier 7. A. Noboa
MARS Marketing Dev. Group, LLC	Myaa Passmore <a href="mailto:myaamars@gmail.com">myaamars@gmail.com</a> Ph. 786-353-6277	1. Fitness Exercise Classes & Group Boot camp Courses 2. Outdoor Personal Fitness Training 3. Kids & Teenagers Culinary Cooking Courses	1. M. Passmore 2. S. Harris

#### E. Award Sheet Event History:

Event No.	Date Issued	Event	Agent